

Business Plan

1. (a) Name :
 Address
 E-mail
 Telephone Nos.
 Mobile
 Fax
 (of the Unit/Promoter)
- (b) Location of the unit :
 (i) Existing :
 (ii) Proposed :
2. (a) SSI status of the unit in terms of GOI :
 Notification dated Dec 24, 1999
- (b) Whether clubbing provisions appear to be applicable :
3. Scope of Project & special features, if any :
4. Products

Products	Installed Capacity	No. of days / shifts	End uses	Export %

5. (a) Financial position & working results [for 3 years] [if existing company/promoter company] [A few lines about existing operation, capacity, products, etc.]

Financial position	FY	FY	FY	Working results	FY	FY	FY
Net block				Net sales			
Investments				Gross Profit			
Current assets				Operating profit			
Current liabilities				Net profit			
Terms loans				Net cash accruals			

Share capital				Earning per share			
Reserves and Surplus				Dividends			
Current ratio				Capacity utilisation			
Secured Loan				Profit Margin			
Unsecured Loans				Operating Margin			
Debt Equity Ratio				Debt Service Coverage Ratio			

Please provide details of contingent liabilities if any.

- 5 (b) Details of financial assistance from Banks / FIs (company and associate concerns), if applicable.

Name of bank / FI	Date of sanction	Nature of assistance	Amt. sanct.	Amt. Disbursed	Security	O/s as on	Defaults	Remarks [reschedule-ment if any]
Total								

6. Brief details of promoters, their, their inter-relationship, experience and track record, etc. (previous assistance, if any, from RAMC to be highlighted)

7. Brief details of their associate concerns:

Name of associate concern & location	Constitution	Products	For FY..... [Rs. lakh]		
			Sales	Networth	Net profit

8. Cost of project [broad break – up]

	Project Cost	Rs.lakh		Means of Finance	Rs.lakh	
		Existing	Proposed		Existing	Proposed
a)	Land & Site development			Promoters' contribution		
b)	Buildings			- Share Capital		
c)	Plant & Machinery			- Unsecured loans (Intt.free)		
	- Imported			- Internal accruals		
	- Indigenous			- Venture Capital		
d)	Misc. Fixed Assets			Term Loan		
	- Imported			Total		
	- Indigenous			[indicate tentative shareholding pattern of promoters – existing and proposed]		
e)	Technical know-how fees					
f)	Preliminary & Pre-op. expenses					
g)	Contingencies					
h)	Margin Money for WC					
	Total					

(Indicate FC amount and conversion rates)

9. Financial parameters:
Promoters' contribution as % of cost of project
Debt Equity Ratio

10. Security:
Securities offered and margin on security
[give description and type – separately for primary & collateral]

11. Performance projections:

[Rs.lakh]

Year	I	II	III	IV	V
Capacity utilization					
Net sales					
Operating Profits					
Net profit					
Networth					
Net cash accruals					
Dividends					
EPS					

12. Brief comments about technical arrangements/ technology [domestic / imported / patented, etc.], availability, prices of raw materials, utilities [P&M – second hand / fabricated to be highlighted].

13. Market prospects :

[Brief comments about demand supply gap, competitors, export prospects, etc.]

14. [Strengths & risk factors – please also mention if SFC / bank had been approached for assistance for the proposal]

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Authorized official
Name of the company